A smarter approach to procurement











Across all of our businesses you can expect a tailored, supportive and knowledgeled approach that takes the hassle out of procurement.

The Dukefield Group take a smarter approach to procurement through efficiency, innovation, and continuous improvement. We have over 20 years' experience working with the Public Sector, so we have extensive knowledge of the challenges faced by our customers.

We have four businesses that operate in partnership under the Dukefield Group – Dukefield Procurement, Dukefield Print Solutions, Dukefield Energy and Dukefield Foodservice. The frameworks we manage are developed by our CIPs qualified team in-line with procurement regulation compliance. We receive excellent customer feedback for going the extra mile to provide a supportive service via our dedicated teams in each business.

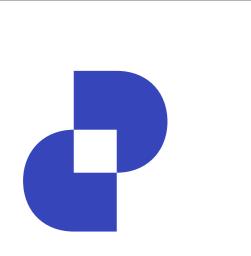




Each of the Dukefield businesses offers a number of Public Contract Regulations (PCR 2015) compliant frameworks. As well as being free to access, they take away the cost and stress of having to run your own.

In addition, our suite of frameworks all offer the following benefits:

- Dedicated framework resources
- Procurement Help Desk support
- Flexibility direct award and further competition options
- Wide choice of suppliers
- Variety of service provisions



Over 20 years

of experience working with the Public Sector.





PROFESSIONAL SERVICES

- Legal Services
- Employee Screening Services
- HR and Payroll
- Financial Services



TECHNOLOGY

- Multifunctional Devices
- Digital Transformation Solutions
- Audio Visual Supplies and Services
- Cloud Services
- Document Management Systems
- Hybrid Mail and Mail Management
- Scanning and Archiving Services
- Telecoms
- Cashless Payments



WORKPLACE SUPPLIES AND SERVICES

- Stationery
- PPE
- Janitorial and Cleaning Supplies
- Workwear
- Flooring
- Furniture



CATERING

- Bread and Traditional Morning Goods
- Catering Disposals
- Cooked Meats, Cheese and Chilled Foods
- Fresh Meat and Poultry
- Freshly Prepared Sandwiches, Wraps, Paninis and Salads
- Frozen Foods
- Groceries and Provisions
- Fruit and Vegetables



UTILITIES SUPPLIES AND SERVICES

- Gas and Electricity
- Water
- Energy Management

We operate slightly different to the other businesses because we are not specialists in one field, we actually cover a multitude of areas of procurement and have expertise in many sectors. We already have a full range of frameworks which have gone through compliant procurement regulations tendering processes and are free for you to access, allowing you to take away the cost and stress of having to run your own tender.



with the Public Sector.



Dukefield Procurement

We have extensive knowledge and experience of public sector procurement and recognise the financial and regulatory challenges that are faced by the sector.

We undertake consultancy work across the whole of the public sector.

Our team are Members of the Chartered Institute of Purchasing and Supply (MCIPS).

Services we offer:

- Delivery of Public Contract Regulations compliant tendered frameworks. Agreements and contract management services.
- Electronic tender management.
- Procurement advice and guidance; both strategic and operational.
- Strategic procurement review and health check.
- Development of procurement specifications.
- Development of procurement documentation

 e.g. invitation to tender documentation, prequalification documentation, evaluating models and methodologies and tender response support.
- Quality assurance of procurement documentation, process and policy.
- Project management of the procurement process; working in partnership with clients to undertake their procurement exercises.
- Provision of assistance/advice on matters of UK Public Contracts legislation, clarifications and challenges.
- Procurement training and mentoring.







We have extensive experience in providing print and digital transformation solutions to both the Education and the wider Public Sector across the whole of the UK through our range of trusted suppliers. Our dedicated Help Desk enables customers to speak to someone knowledgeable to guide them through the process and find the right product for their requirements. The framework covers the procurement of multifunctional/reprographic devices managed print and document services, consultancy and other associated print services. The framework also offers organisations solutions for developing new digital infrastructures that can transform/streamline business processes and efficiencies.



with the Public Sector.







Benefits of using this framework are:

- Significant discounts against standard market prices.
- Choice of Pricing Mechanisms including Lease and Outright Purchase
- Full compliance with the UK Public Contracts Regulations.
- Help Desk support and guidance
- Pre-agreed terms and conditions to protect framework users.
- Access to a wide range of new print technologies and support services.





"The framework approach to photocopiers was great, we were able to say what we needed to get the right mix of devices for the school's requirements. The quotes were sent to us from different manufactures so we were able to look at all the different options and make an informed choice from there.

Now we have new photocopier technology working like clockwork. The advantage of using the framework process – everything was delivered in one easy to read e-mail with all the quotes in one place. No chasing for quotes at all, or salespeople ringing every day seeing if you are ready to order."

Lancaster Royal Grammar School

With many years' experience collectively in the energy industry, from working for suppliers and consultancies, our friendly dedicated support team have varied & complimentary skills and knowledge to manage your energy needs.

We also provide additional energy related consultancy services including - streamlined energy & carbon reporting, display energy certificates, support with funding bids for future grants (Salix and Low Carbon), energy management analysis, surveys & reports, behavioural change programmes for sustainability / energy efficiency and much more.



with the Public Sector.



DukefieldEnergy

We understand the importance of budget certainty and peace of mind, which is why we only work with framework approved and reliable suppliers

Additional benefits of using the framework agreement are:

- A procurement regulations compliant route to market.
- Cost savings, to date Dukefield Energy have made savings for customers in excess of £10 million.
- Multi-competition tendering to ensure the best value and most competitive quotations. You can preview the quotations prior to commitment.
- To save time we do all the work for you in tendering and managing your energy contracts.
- Optimal prevailing market conditions, we constantly monitor market changes and trends to support you with insight regarding the best time to buy.
- Valuable additional services all included bill validation, energy usage reporting, supplier & query management supported by your dedicated Account Analyst.







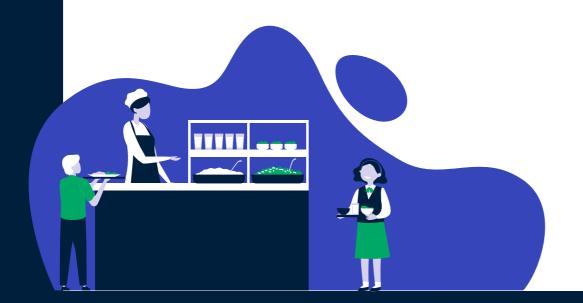
"We have been really pleased with the service that Dukefield Energy have provided us. In 2019 Hopwood Hall chose Dukefield Energy to help secure competitive electricity and gas contracts for the college. Dukefield Energy managed the entire process really efficiently, resulting in competitive contracts put in place. Dukefield Energy continue to manage our energy accounts for us. They provide us with Bill Validation each month and liaise with our suppliers when necessary, saving us time and giving us peace of mind that our energy invoices are correct and in control."

Hopwood Hall College

We take the worry out of catering

We are a catering specialist organisation who support schools in undertaking the transition of managing their own catering service, offering a complete support infrastructure which enables schools to manage their own catering successfully and with confidence.







We also provide an extensive selection of additional services to give complete peace of mind when it comes to running your self-managed catering operations.

Our services include:

- Food contracts (procurement regulations compliant)
- MAT solutions
- eLearning platform (available in over 20+ different languages)
- Kitchen audit packages
- Menu planning and development
- Training packages
- Kitchen design & equipment
- Paperless Management System
- Bespoke Nutrition and Dietary Software







"Working with Dukefield Foodservice over the last 12 months gave the Romero Catholic Academy confidence to take the catering provision in-house for all of its 8 schools. Dukefield Foodservice worked hand-in-hand with the Academy during its journey of transitioning the catering service in-house. Dukefield Foodservice were able to source quality, reliable, school compliant local suppliers.

They sourced and supplied the Academy with purchasing and menu planning systems tailored to the specific needs of each of the individual schools.

Susan and her team are always at the end of the phone with practical advice and guidance." – Romero Catholic Academy



If you would like more information about the Dukefield Group or any of our businesses please contact us.





For general enquiries:

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